

Consultant Progress Summary

- 3 month interview



The purpose is to respond to Progress Summary and to communicate:

- We understand you ...
- Is this right? (check your understanding)
- We care

This is also the best time to make a recommendation for optimum ongoing listening. Meet with your client and review their 3 Month Progress Summary form.

Comment on benefits:

- I see you have experienced improvement in.....
- I see that you contacted us originally for...
- Is this right? (Hear their story)
- What is most important to you about the impact of Sound Therapy?
- Would you still like to get some more improvement in
- What difference would it make if you could
- Would you like a recommendation on how that might be achieved?
- Explain next level of Sound Therapy and the benefits.

(Refer to Advanced Programs summary reference sheet.)

3 months is the optimum time to give new info to the brain to help build new pathways.

If not? - That's absolutely fine. Keep listening and if at a later time you want to try another product we'll be more than happy to help you. I will follow up with you in about 3 months if you would like that. Or recommend other treatments that could help – nutrition, body work, detoxing environment etc.

Notes: _____
